



## Who We Are

Gilead Group, founded in 2003, is a Family Office that takes a unique approach to investing. We have no traditional exit timelines or even set investing criteria. We invest where we see opportunity and strive to establish long-term businesses. We create productive partnerships with our portfolio companies and lasting relationships with our management teams. Our approach is one of aligned interests, shared vision, integrity and hard work.

Gilead Group is a forward-looking company that values creative, diverse thinking and talent. Through our Family Office, we leverage extensive operating experience, finance, and an entrepreneurial culture in partnering with management teams to take a business to the next level.

## Key Investment Attributes

- Revenue generating company
- Established product or service, market traction
- Sustainable Industry
- Strong and knowledgeable management team
- Collaborative Investment Relationship
- Historic investments range from \$500K-\$6M with average investment of \$2M, including follow on funding
- Board Presence
- Located in Midwest

## Industry Focus

- Industry opportunistic with experience in the following sectors:
  - o Information Technology, Telecommunications, & SaaS
  - o Business Services, specializing in call center and back office support
  - o Processing & Logistics
  - o Sales & Marketing

## Transaction Types

- Corporate Divestitures
- Growth Capital
- Buyouts, Ownership Transition
- Preferred Equity/Subordinated Debt

## Nurturing Businesses One Acorn at a Time

At the Gilead Group, we bring strategic oversight, financial resources and operational support to our portfolio of fast-growing businesses. Our companies are a mix of organic start-ups and acquisitions where the goal is to chart a course for long-term growth and profitability.

## Portfolio Companies



C4 Connections, LLC is a direct sales and marketing organization.

The company was founded with the goal of partnering with telecommunication and energy companies to help tackle difficult sales and marketing targets through door-to-door sales.



Joink is a leading regional provider of bandwidth services, hosting solutions, and technology services.

Joink applies its technology expertise across Eastern Illinois/Western Indiana and beyond through their IT consulting services, by providing wireless internet service, and through the extension of Joink fiber.



Realtime Results provides a leading-edge mobile and web-based technology, for field sales and service teams, through the Open Door Solution. Realtime's product recall division, Recall Results, serves as a strategic partner and an outsourced provider of product recall planning, management, and reverse logistics services.



Linxup is the leader in GPS tracking solutions for small and mid-size fleets. The Linxup solutions enable businesses to manage their mobile fleets and most valuable assets by providing the information and tools necessary to reduce costs, improve safety, and boost productivity.



Archlogix is the leading provider of handset-based GPS and work management solutions.

The mobile-based software helps businesses to better manage operations and provides insight into mobile workers' activities to maximize productivity and increase the bottom line.



Data Dynamics is the leading provider of data analytics, mobility, security, and compliance solutions to navigate the data landscape of the digital future. The insight, intelligence, and automation leveraging the platform drive risk mitigation, enhanced data security, secure sharing of sensitive data, and storage optimization, all from a single platform.